

| Host Name: | | | | | 9 | | IN AS C | | | | ped |
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| Host WA #: | | | | Reminder Call (48 hours before) | urs befor | | 'e(s) | | | | Schedu |
| Location: | | | | | Reminder Text (2 hours before) | pə | Enrollment Incentive(s) | Booked a Class | Booking Incentive | Asked for Referrals | Lifestlye Overview Scheduled |
| Date: | | | | | | | | | | | |
| NAME | EMAIL | PHONE # | NEW MEMBER # | Remir | Remir | Enrolled | Enroll | Booke | Booki | Asked | Lifest |
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| 20. | | | | | | | | | | | |
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Supporting Wellness Advocates to Attend: Name: Name:

Tips

- Reminder calls/texts drastically increase attendance rates
- $\boldsymbol{\cdot}$ Keep class size such that you can truly serve each attendee
- Ideal ratio is 1 Wellness Advocate per 3 guests to best support successful class enrollments