

# Elite Planner

I am an Elite on or before .....

**During Your Launch:** (30-day pace to Elite)

Partner this planner with your *Success Tracker* for all your presentation planning.

- Schedule 4+ classes or 15+ one-on-ones or a combination of the two
- Invite 45+ total people to a class or one-on-one
- Enroll 15+

## Schedule Classes

Invite 15+ people in person or via phone call/text, to achieve ideal class size of 6–10 qualified invitees. Classes are hosted by you or someone you invite to host. Refer to your *Success Tracker* for ideas.

**Class 1**

Date/Time:

Location:

Host:

**Class 2**

Date/Time:

Location:

Host:

**Class 3**

Date/Time:

Location:

Host:

**Class 4**

Date/Time:

Location:

Host:

## Goal: Elite 3000+ OV

Total Volume Needed

Current Volume

Scheduled Volume

**Volume Needed =**

### Incentives

Enroll with a kit, first LRP order (e.g., 5mL Wild Orange, dōTERRA special, reference guide, etc.)

## Schedule One-On-Ones

Set up one-on-ones in person, online, or in a 3-way call with prospects who need more individualized attention to review health priorities, have scheduling restraints, or are an influencer who would do better in a more customized setting.

Name:

Date/Time:

Location:

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Name:

Date/Time:

Location:

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